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REINFORCE AUSTRALIAN CONCRETE ON PROGRAM, IN TIME.



—
Grant Johnston (far right),
discussing the requirements of
the Northbridge Tunnel in 1997.

Bestbar was founded in Perth, Western Australia by the Johnston family in 1995 and continues to operate under the same management team.

We are exceptionally proud of our growing reputation as the reinforcement supplier of choice. To date, manufacturing and delivering over 3 million tonnes of reinforcement steel to Australia's civil, commercial and residential construction sectors.

What started as a small idea with my father and brother in our family panel beating shop transformed into something we couldn't have imagined back then.

With hard work, prosperity and by embedding a family culture; we've been able to support the nation's largest builders and infrastructure projects, employ 400+ skilled people and change the way a traditional industry conducts business to become more efficient.

We continue to challenge the norm and seek innovative solutions to remain Australia's most reliable reinforcement steel partner.

GRANT JOHNSTON
Managing Director

OUR PEOPLE



—
Factory team members in the Truganina facility, Melbourne.

Our strong belief in ‘family culture’ allows us to build lasting relationships based on trust and integrity with sub-contractors, employees and clients.

Our Partners

Bestbar clients are happy clients. That’s because we’re open and honest, taking time to understand the complexities of each job.

Our clients are backed by Bestbar’s dual supply chain which enables successful completion of projects on time, in budget.

Our Subcontractors

We recognise subcontractors are businesses just like ours. A collaborative approach within the industry means that our partners are treated with respect and paid on time. We never underestimate the value of our subcontractors’ loyalty, expertise and contribution to Bestbar.

Our Employees

We believe the best results will be delivered by a hard-working, motivated and experienced team.

When people enjoy a healthy family life, a productive and rewarding work environment is created. If we can influence that, we will. We support our employees by giving people the time they need and the compassion they need. It’s what we do.

The Bestbar Team

Our team comprises of more than 400 motivated individuals with backgrounds in engineering, logistics, business, finance, equipment operation and manufacturing. Together, they ensure the reliability of supply and on time delivery for construction projects across Australia.

93
SCHEDULERS

201
MACHINE
OPERATORS

24
ACCOUNT
MANAGERS

PERFORMANCE & INNOVATION

Equipment and Capacity

Continuity of supply is vital. Bestbar manages our clients' expectations through purpose-built, high-end manufacturing facilities in Melbourne, Sydney, Perth, Adelaide and Darwin, with multiple distribution centres in the larger states.

Continuous investment in cutting-edge manufacturing equipment, innovative automation and 20,000mt capacity per month means client programs remain on track, with no delays or costly overruns.

All processing sites are equipped with automated shear lines, stirrup benders, mesh cutters, single and double-headed benders, radius machines and threaders.

Our clients have confidence and trust in the quality Bestbar provides. All products are fully traceable using purpose built, integrated technology that records every stage of the manufacturing process.

We're able to provide complete traceability of every product's origin and quality conformance. Additionally, for added peace of mind, manufacturing of all jobs can be tracked in real time via our web-based platform Reonet.

In short, Bestbar has what it takes to support highly demanding infrastructure projects across Australia.

8

MANUFACTURING LOCATIONS

BESTBAR TREATS EVERY QUOTE EXACTLY THE SAME, NO MATTER THE SIZE OF THE JOB.

Scheduling and Estimating

During the primary stages of construction, attention to detail when scheduling and estimating are crucial to kicking off a steady flowing project. By working this way, Bestbar avoids unwanted delays and cost overruns from the beginning.

Our experienced team of 93 in-house and contract schedulers are diligent in providing efficient and accurate schedules. To meet your project requirements, our team will identify issues before project commencement, saving valuable time and money.

We match each project to the skill-set of an individual scheduler, offering a primary point of contact from tender to delivery.

You will also work with an estimator who calculates a comprehensive pricing breakdown to meet tender closing dates.

Regular site visits from your project team ensure a continued understanding of your job, while leveraging our team's expertise to identify further design and construction efficiencies. Our supportive approach helps you reach successful project outcomes.



21,000

TONNES SCHEDULING CAPACITY PER MONTH

99.1%

SCHEDULING ACCURACY RATE

—
Loader preparing a truck for delivery in the Truganina facility, Melbourne.



OUR CORE COMMITMENTS

Bestbar understands how late or incorrectly delivered reinforcement steel can impact your job, causing delays, cost overruns and unnecessary stress.

Our four key commitments mean clients can meet their programs and budgets to keep projects running smoothly.

01

DELIVERY

We invest significant resources and energy to ensure your delivery is on site, on time. We're proud of our 94.6% delivery in full, on time (DIFOT) record.

02

SUPPORT

We're here to guide, suggest and provide our reinforcing knowledge to your project. By supporting our clients through each building stage, we can form lasting relationships with companies of all sizes.

03

TRANSPARENCY

Being both straightforward and transparent with our partners, clients and employees builds trustworthy relationships and allows strong communication between stakeholders.

04

ACCURACY

With our extensive team of experienced schedulers, estimators and machine operators, you have the assurance of precise, made-to-order steel products, minimising rework.

PROJECTS

We have been privileged to be involved in many projects throughout Australia; from small domestic home builds, commercial retail and office buildings, to some of the nations largest and most iconic infrastructure projects.

It starts with honesty to meet project expectations and timelines. Whatever the challenge, the expertise and methods we have within our organisation ensure we can deliver on our promises.

For more than 27 years, Bestbar has demonstrated the ability to fulfill large and complex infrastructure projects across Australia. For example; we supplied 41,000 tonnes of reinforcement steel to the Wheatstone LNG project by Bechtel, including 1,700 tonnes of complex precast to reduce on-site labour costs.

Similarly, we recommended our client Theiss Degremont use prefabricated elements, which significantly sped up the build time for their project, Victoria's largest desalination plant.

Supplying reinforcement steel for 85+ residential homes per day, along with demanding infrastructure projects requires extensive logistic capabilities. Our project planning, transport providers and material processing create a seamless transition during project stages to ensure the best outcomes for your clients.

Depending on your reinforcement order quantity, shapes and location, we use a combination of flat racks, rigids and semi-trailers to best suit your project. Each truck is arranged in a particular order to be safely accessed and unloaded on site.

Our workforce demonstrates the ability to deliver large and complex infrastructure projects across Australia.



Steel fixer tying rebar at the Karrinyup Shopping Centre in May 2019. Project by Multiplex.

- WA Wheatstone Project**
41,000 Reinforcement Tonnes
Bechtel
- VIC Mordialloc Freeway**
5,000 Reinforcement Tonnes
McConnell Dowell / Decmil
- NSW Sydney Football Stadium**
10,000 Reinforcement Tonnes
John Holland
- WA Iron Brige Project**
10,000 Reinforcement Tonnes
Civmec
- NSW Liverpool Tower**
4,000 Reinforcement Tonnes
Aland Developments
- SA Realm Adelaide**
2,000 Reinforcement Tonnes
Maxcon
- WA Karrinyup Shopping Centre**
10,000 Reinforcement Tonnes
Multiplex
- VIC Monash Freeway**
12,000 Reinforcement Tonnes
CPB



Victorian desalination project in December 2014



Two workers reviewing the construction drawings at the 500 Hay Street development, Subiaco WA.

OUR CUSTOMERS KNOW THAT IF WE SAY WE'RE GOING TO DO SOMETHING, WE DO IT.

OUR TECHNOLOGY

Our advanced technology solutions help mitigate risk, preventing small problems from becoming critical on-site issues, adding further cost savings to your project.



— Scheduling and Estimating team members working at the Truganina office.



Integrated Technology

When you engage with Bestbar, you'll have access to value-added technology and tools to improve reinforcement management and minimise disruption.

We cannot control all aspects of an ever-changing project. However, we do our part to make reinforcement supply an easy and efficient experience for our clients.

Over the last 10 years, our continued investment in advanced technology has made a substantial difference to reinforcement supply and management.

5D Scheduling

We all know time is money.

Bestbar's 5D modelling service gives you the ability to see your reinforcement detail from every angle, improving collaboration with subcontractors.

The software helps you achieve greater accuracy and better yields per project; by identifying prefabrication opportunities, material clash and a reduction in material waste to support buildability.



Reosend

Bestbar developed GPS tracking software to monitor each truck out for delivery, allowing greater communication between dispatch teams and project managers.

Reosend enables proof of delivery via sign-on-glass technology and photographic evidence of product on site.

The app is efficient and simple to use with real-time fleet monitoring to help meet construction programs every time.

SEE THE PROBLEM BEFORE IT'S A PROBLEM ON-SITE.



— Scheduling and Estimating team members working from construction drawings at the Truganina office.

REONET

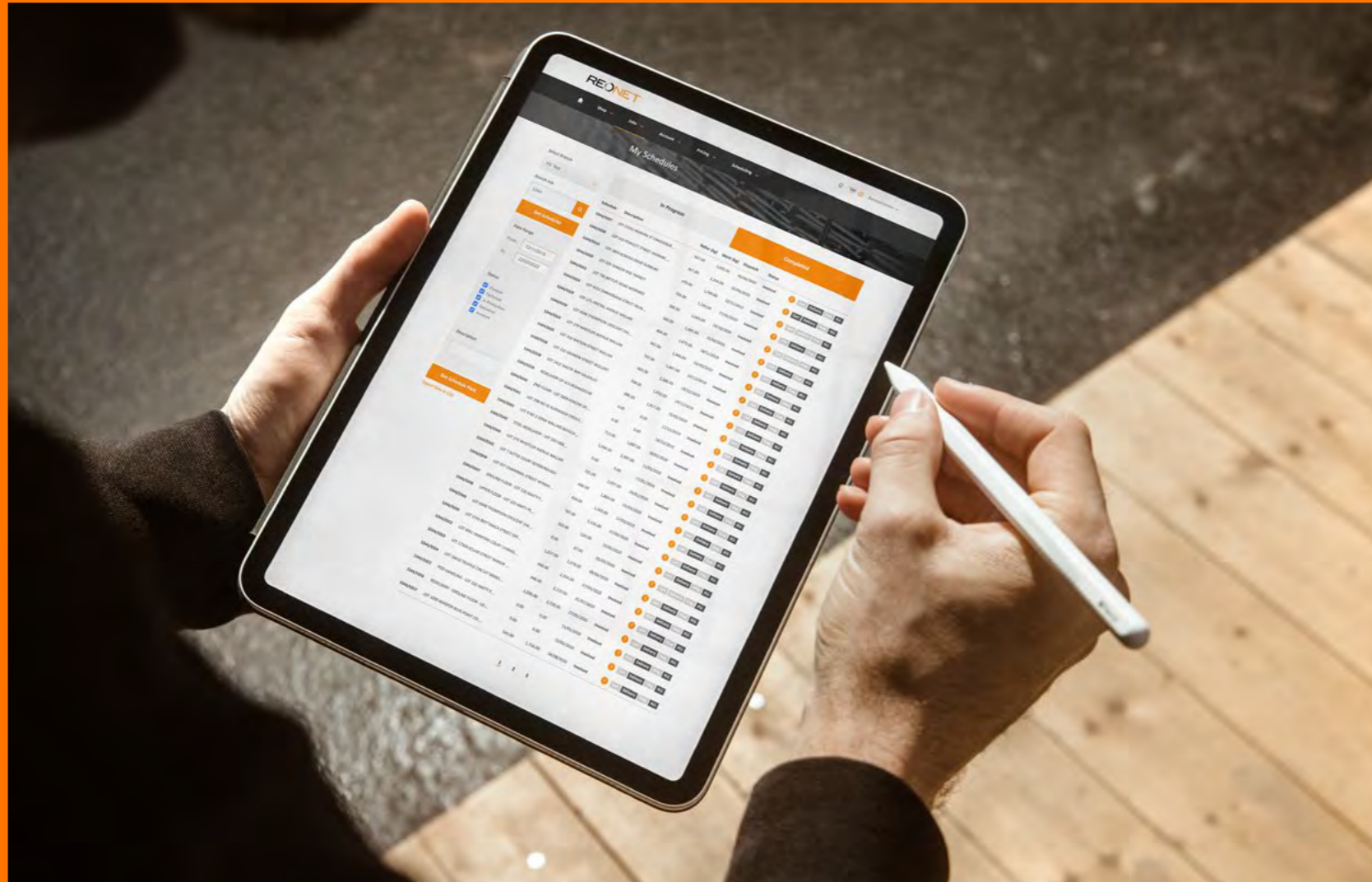
Bestbar's Reonet platform was built for Australia's construction industry and can be utilised by site engineers and supervisors, project managers, contract administrators and accounts teams.

Reonet eliminates time wasted chasing up documents from suppliers and provides visibility of order status with greater forecasting control.

Customers can view their account 24/7/365 and gain access to in-depth breakdowns of each order, delivery, and invoice.

Our clients love that Reonet means no surprises when managing a job. From initial order to final delivery, everything is fully transparent and nothing is missed.

- ✓ Invoices
- ✓ Delivery Summaries
- ✓ Delivered Schedules
- ✓ Credits
- ✓ Mill Certificates
- ✓ Price Lists



REONET ENABLES OUR TEAMS TO MANAGE PROJECTS EFFICIENTLY AND MONITOR OUR INFORMATION AND DELIVERIES.

Project Manager at Delta Group

Continual improvements to Reonet have given our clients transparency when working with Bestbar. We have seen how vital these advancements are when streamlining traditional building processes in the construction industry.

Reonet was built in 2005 to reduce lost time retrieving invoices for the then largest gas and oil project in WA.

Bestbar was confident that if Reonet could benefit a project of that scale, it could help more companies in the industry.

We continually acquire customer feedback to inform Reonet development, including the implementation of online ordering and easy order tracking.

We view technology not as an afterthought but as an essential investment to drive efficiencies during the construction process and reinforce Bestbar's point of difference: "transparency".

79%
OF OUR CUSTOMERS
ARE ACTIVE ON REONET

110,890
DOCUMENTS DOWNLOADED
IN THE LAST TWO YEARS



DUAL SUPPLY

Bestbar's long-term relationships with multiple global and local Australian certified mills mitigates non-availability risks, ensuring our clients have the reinforcement steel they need, when they need it.

Reliability of Supply

One raw material supplier is not enough. When demand outstrips supply, it results in implications for not only infrastructure projects but all projects.

To alleviate uncertainty during your project, we are supported locally by Australia's largest steel mill, Infrabuild and internationally by NatSteel, Singapore.

Both well-established steel mills support Bestbar's ongoing replenishment model of daily demand, buffers and backup warehouse stocks. We strategically work closely and order from both mills to top up our supply chain and deliver the best outcomes for our customers, even in times of supply chain disruption.

When supply gets even tighter, we are backed by other international partners, allowing access to multiple supply points and cost-effective materials.

This strong supply network and proven model is integrated into our systems to achieve optimal internal and external communication project by project.

These long-term partnerships ensure we have the capacity to keep your projects running without delays. With Bestbar, you can have complete confidence that your steel reinforcement will be delivered on-site, in time using an exclusive and reputable dual supply chain.

SUSTAINABLE CONSTRUCTION. FOR OUR PLANET.

Sustainable Mills

Our supply partners Infrabuild and NatSteel are two of the most sustainable steel manufacturers on the planet.

Their sustainability stance is verified through a suite of Environmental Product Declarations (EDPs) and environmental systems implemented and certified to the ISO14001 standard. Along with World Steel Association (WSA) climate action program memberships.

Both supply partners operate energy efficient manufacturing sites and recycling facilities which aligns with their plan to become carbon neutral steel makers.

It's critical we do our part to safe guard the environment by partnering with responsible steel manufacturers for a more sustainable future.



SAFETY & QUALITY

Effective, Efficient Systems

Bestbar is committed to continual process and system improvements which benefit our customers and operations.

Our materials and processes are third party certified by the Australasian Certification Authority for Reinforcing and Structural Steels (ACRS). All materials are produced in accordance with AS4671.

At Bestbar, we consistently provide services that meet and very often exceed the requirements of our customers in terms of on-time delivery and process and service quality. We are proud of our certified Quality Management System, which meets the Australian and International Standard AS/NZS ISO 9001.

Our Quality Management System has been developed to improve internal efficiency, boost customer confidence and increase staff morale.

We ensure our employees understand and comply with all Quality Management System policies, safe operating procedures and work instructions which apply to their day-to-day functions.

Employees and management work within the parameters of specific systems, procedures and processes, acting as a cohesive team to serve our customers to the best of our abilities.



10 YEARS OF CONTINUOUS IMPROVEMENT IN LITFR, MTIFR, AND AIFR.

63%

REDUCTION IN MTIFR ROLLING AVERAGE SINCE 2018

43%

REDUCTION IN AIFR ROLLING AVERAGE SINCE 2018

Machine operators tying a new bundle of cut and bent rebar in the East Rockingham facility, WA.



Safety in the Workplace

We believe all incidents are preventable and take a continuous improvement approach by integrating workplace safety into all organisational activities, ensuring our people remain safe on the job.

Our commitment to safety extends to our contractors and drivers. Comprehensive screening, review of practices and a thorough induction take place before they can present to site, ensuring the safety of our staff and visitors.

Integrated Health, Safety, Environment and Quality (HSEQ) software systems efficiently manage hazard and incident reports and maintain all documented health and safety systems/procedures.

Regular safety communication occurs through safety committee meetings, toolbox talks and pre-shift meetings to address concerns for improvement.

Safety issues and performance are also communicated through newsletters and weekly updates. In addition, factory and office notice boards display important information and reminders.

Ongoing training is also provided for employees who work in high risk areas.

Site induction, safety signage, safe work instructions and risk management practices are fundamental to achieving a safe workplace; particularly for activities such as load handling, mobile plant equipment and working at heights.

Our management team are inspired to act as effective role models, encouraging positive health, safety and environment (HSE) practices.

BE CONFIDENT WITH RELIABLE REO SUPPLY.

With our extensive team of experienced schedulers, accurate estimators and highly skilled machine operators, Bestbar gives you the assurance of steel products delivered to site, on time.

LOCATIONS

**BESTBAR MAINTAINS
A STRONG PRESENCE
ACROSS AUSTRALIA.**



Perth

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